



**GOVERNMENT PRICE QUOTATION**  
**SALESFORCE.COM GOVERNMENT at CARAHSOFT**

CARAHSOFT TECHNOLOGY CORP.  
 11493 SUNSET HILLS ROAD | SUITE 100 | RESTON, VIRGINIA 20190  
 PHONE (703) 871-8500 | FAX (703) 871-8505 | TOLL FREE (888) 662-2724  
 www.carahsoft.com | sales@carahsoft.com



**TO:** Nathan Roberts  
 MIS Director  
 CareerSource Florida  
 2308 Killearn Center Blvd  
 Suite 101  
 Tallahassee, FL 32309 USA

**FROM:** Sarah Thorpe  
 Carahsoft Technology Corp.  
 11493 Sunset Hills Road  
 Suite 100  
 Reston, Virginia 20190

**EMAIL:** nroberts@careersourceflorida.com

**EMAIL:** Sarah.Thorpe@carahsoft.com

**PHONE:** (850) 759-4336

**PHONE:** (571) 591-6231

**TERMS:** GSA Schedule No: 47QSWA18D008F  
 Term: August 22, 2018 - August 21, 2028  
 FTIN: 52-2189693  
 Shipping Point: FOB Destination  
 Credit Cards: VISA/MasterCard/AMEX  
 Remit To: Same as Above  
 Payment Terms: Net 30 (On Approved Credit)  
 Cage Code: 1P3C5  
 DUNS No: 088365767  
 UEI: DT8KJHZXVJH5  
 Business Size: Other than Small  
 Sales Tax May Apply

**QUOTE NO:** 52971821  
**QUOTE DATE:** 02/26/2025  
**QUOTE EXPIRES:** 07/29/2025  
**RFQ NO:**  
**SHIPPING:** ESD  
**TOTAL PRICE:** \$491,191.67  
**TOTAL QUOTE:** \$491,191.67

LINE NO.	PART NO.	DESCRIPTION	-	QUOTE PRICE		QTY	EXTENDED PRICE
1	20000011-611	Sales & Service Cloud - Enterprise Edition (Sales) Salesforce.com, Inc. - 20000011 Start Date: 08/01/2025 End Date: 07/31/2026		\$1,432.34	GSA	225	\$322,276.50
2	200005833-611	Customer Community - Enterprise Edition - Logins (Per Month) Salesforce.com, Inc. - 200005833 Start Date: 08/01/2025 End Date: 07/31/2026		\$14.58	GSA	500	\$7,290.00
3	200001427-611	Premier Success Plan 30% of Net Price Salesforce.com, Inc. - 200001427 Start Date: 08/01/2025 End Date: 07/31/2026		\$87,004.88	GSA	1	\$87,004.88
4	20000204-611	Data Storage (500MB) Salesforce.com, Inc. - 20000204 Start Date: 08/01/2025 End Date: 07/31/2026		\$819.64	GSA	6	\$4,917.84
5	PS-SE	Professional Services - Software Engineer - Per Hour Coastal Professional Services: Not to Exceed Cost Carahsoft Technology Corporation - PS-SE		\$244.57	OM	285	\$69,702.45
<b>SUBTOTAL:</b>							\$491,191.67
<b>TOTAL PRICE:</b>							<b>\$491,191.67</b>
<b>TOTAL QUOTE:</b>							<b>\$491,191.67</b>



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\*\*\*Please reference Carahsoft Quote #52971821 and GSA MAS 8F : 47QSWA18D008F contract on your PO\*\*\*

### ---Quote Special Terms---

Unless otherwise provided in the applicable Agreement, any increase in subscription pricing for the first renewal term will not exceed 9% over the then-current subscription pricing, provided that (a) Customer renews its entire then-current subscription volume under this Order Form combined with any associated add-on Order Forms, and (b) the first renewal term is the same duration as the Order Term of this Order Form or one year (whichever is longer). Thereafter, any increase in subscription and support pricing will be in accordance with SFDC's pricing and policies in effect at the time of the renewal or as otherwise agreed to by the parties. Notwithstanding the foregoing, any consumption-based Services which are subject to a rate card as set forth in the product terms for the applicable Services and any support or resource-based Services are not subject to any price increase limitations.

Customer must reference Quote number and Contract # on Purchase Order.

Should Customer purchase via Reseller all terms of Carahsoft Quote must be incorporated in Reseller quote and Customer Purchase Order to Reseller.

Any increase in subscription pricing (excluding support and resource-based Services) for the first renewal term will be in accordance with SFDC's pricing and policies in effect at the time of the renewal or as otherwise agreed to by the parties or noted in these quote terms or contract.

For renewals: Any requested changes to this quote must be communicated 30 days before renewal start date to ensure timely processing and avoid delays in your renewal. Requests after this deadline may not be accommodated.

Licensee agrees that any order for Salesforce.com will be governed by the terms and conditions of the Carahsoft Salesforce Service Terms copies of which are found at <https://carah.io/SFDC-EULA> and all Schedules and Documentation referenced by the Terms are made a part hereof. The parties agree that any term or condition stated in a Customer purchase order or in any other Customer order documentation (excluding Quotes) is void. In the event of any conflict or inconsistency among the following documents, the order of precedence shall be: (1) the applicable Quotes (and their Contract Vehicle), (2) the SFDC Terms of Use, and (3) the Documentation. Licensee acknowledges it has had the opportunity to review the Terms, prior to executing an order.

Product Terms Directory: <http://carah.io/Product-Terms-Directory>

Help & Training: <http://carah.io/Help>

Government Cloud Plus: <http://www.carahsoft.com/government-cloud-terms>.

A list of currently available FedRAMP/IL4 Authorized Salesforce products can be found here: [https://help.salesforce.com/articleView?id=000270080&language=en\\_US&type=1](https://help.salesforce.com/articleView?id=000270080&language=en_US&type=1)