## EMPLOYEE ROSTER

| POSITION TITLE | GRADE |  |
| :--- | :---: | :---: |
| President/CEO | 21 | $\$ 193,691$ |
| COO/CFO | 19 | $\$ 177,984$ |
| SVP, Workforce Program Development | 16 | $\$ 141,110$ |
| SVP, External Affairs | 16 | $\$ 138,259$ |
| MIS Director | 14 | $\$ 111,198$ |
| Sr. Director, Communications \& Board Relations | 13 | $\$ 108,180$ |
| Sr. Program Director, Workforce Program Development | 13 | $\$ 105,029$ |
| Sr. Program Director, Workforce Program Development | 13 | $\$ 104,790$ |
| Sr. Software Engineer | 12 | $\$ 99,141$ |
| Program Director, Workforce Program Development | 12 | $\$ 91,092$ |
| Program Director, Workforce Program Development | 12 | $\$ 90,300$ |
| Executive Assistant to the President | 12 | $\$ 90,000$ |
| Director, Government Affairs | 11 | $\$ 89,250$ |
| Sr. Program Analyst | 11 | $\$ 87,363$ |
| Accounting Director | 11 | $\$ 85,250$ |
| Policy Analyst | 10 | $\$ 81,112$ |
| Office Services Director | 10 | $\$ 78,408$ |
| Front-End Developer | 10 | $\$ 73,201$ |
| Communications Manager | 9 | $\$ 68,250$ |
| Grants Manager | 8 | $\$ 56,811$ |
| Communications Specialist | 8 | $\$ 53,550$ |
| Grants Specialist | 6 | $\$ 47,453$ |

## RECOMMENDED ANNUAL RANGES

| EXECUTIVE RANGES |  |  |  |
| :---: | :---: | :---: | :---: |
| GRADE | MINIMUM | CONTROL | MAXIMUM |
| 22 | $\$ 155,830$ | $\$ 226,300$ | $\$ 295,672$ |
| 21 | $\$ 149,167$ | $\$ 214,142$ | $\$ 261,311$ |
| 20 | $\$ 142,790$ | $\$ 202,636$ | $\$ 245,658$ |
| 19 | $\$ 136,686$ | $\$ 191,749$ | $\$ 231,753$ |
| 18 | $\$ 124,069$ | $\$ 172,052$ | $\$ 218,986$ |
| 17 | $\$ 112,509$ | $\$ 154,233$ | $\$ 195,026$ |
| 16 | $\$ 102,027$ | $\$ 138,259$ | $\$ 173,687$ |
| 15 | $\$ 92,522$ | $\$ 123,941$ | $\$ 154,684$ |

EXEMPT RANGE

| GRADE | MINIMUM | CONTROL | MAXIMUM |
| :---: | :---: | :---: | :---: |
| 14 | $\$ 83,901$ | $\$ 111,104$ | $\$ 137,759$ |
| 13 | $\$ 76,085$ | $\$ 99,598$ | $\$ 122,687$ |
| 12 | $\$ 68,996$ | $\$ 89,282$ | $\$ 109,263$ |
| 11 | $\$ 62,568$ | $\$ 80,035$ | $\$ 97,307$ |
| 10 | $\$ 56,739$ | $\$ 71,746$ | $\$ 86,660$ |
| 9 | $\$ 51,452$ | $\$ 64,316$ | $\$ 77,179$ |
| 8 | $\$ 43,587$ | $\$ 54,485$ | $\$ 65,382$ |
| 7 | $\$ 39,054$ | $\$ 48,817$ | $\$ 58,581$ |

## NONEXEMPT RANGES

| GRADE | MINIMUM | CONTROL | MAXIMUM |
| :---: | :---: | :---: | :---: |
| 6 | $\$ 34,992$ | $\$ 43,739$ | $\$ 52,487$ |
| 5 | $\$ 31,352$ | $\$ 39,189$ | $\$ 47,027$ |
| 4 | $\$ 28,090$ | $\$ 35,113$ | $\$ 42,135$ |

