

CareerSource Florida Executive Committee Meeting

April 10, 2018



Chairman's Welcome and Remarks

Kevin Doyle
Chairman





NEEDED ACTION

Review the draft minutes of the April 2017 meeting of the CareerSource Florida Executive Committee for approval, to include any modifications or changes noted by the committee.

2017-2018 Initiatives

Michelle Dennard
President and CEO



- Communicate the CareerSource Florida Network vision to enhance thought leadership, strategies, and policies that strengthen excellence to Florida businesses, job seekers, and workers.
- Leverage strategic partnerships to cultivate local, regional and state capacity building that increases economic opportunity.
- Emphasize data-driven decisions to keep Florida's workforce system accountable by encouraging performance achievement and boosting talent pipeline alignment.

- Develop and implement state partner agreements that increase awareness and engagement in support of network priorities.
- Build customized capacity in Florida's local workforce development boards through implementing CareerSource Florida's sector strategies.
- Increase Local Workforce Development Board engagement and technical assistance to strengthen metric alignment for prosperity, performance funding and WIOA Indicators of Performance.

- Florida Chamber Foundation
 - The Florida 2030 Project
 - Prosperity Initiative
 - Learners to Earners Workforce Summit
 - Future of Florida Forum

Adriane Grant
Vice President, External Affairs

- Florida College System
 - Rise to 55: Florida Educational Attainment Goal
 - Local Workforce Development Board and State College Collaboration Best Practices

FOUNDATIONAL SKILLS | Soft Skills



COMMUNICATION

- Interpersonal
- Reading and Writing
- Phone Etiquette
- Customer Service
- Sales
- Active Listening
- Following Directions



RELIABILITY AND TIME MANAGEMENT

- Attendance
- Meeting Deadlines
- Dependability



LEADERSHIP

- Management
- Team Work/
Team Participation
- Initiative
- Motivation
- Entrepreneurial/
Business Ideas



PROBLEM SOLVING

- Critical Thinking
- Analytical
- Research
- Troubleshooting

Michelle Dennard

President and CEO

Phase I

- 2015-2018 Sector Partnership National Emergency Grant - \$7 million
- 2016-2017 Sector Strategy Technical Assistance Workshops – 400+ attendees
- May 2017 Board Recommendations for Next Steps



Andra Cornelius, CEcD

Sr. Vice President, Business and Workforce Development

Phase II – 2017-2018 Sector Strategy Implementation

- \$3.5 M in state-level funds available to local boards
- Sector Strategies video series
- Sector Strategies Steering Committee
 - Draft state policy
 - Recommendations for one-stop frameworks guidance (DEO)
- Two-Year Plan Updates
 - Sector Strategies
 - Career Pathways
 - Apprenticeships



Andrew Collins

Chief Operating and Financial Officer

- Overview
 - Joint effort between CareerSource Florida and Department of Economic Opportunity
 - Five-year Workforce Innovation Fund grant from the U.S. Department of Labor – ends Oct. 1, 2019
 - Currently analyzing lessons learned and best practices focused on our customers

Mary Lazor

Vice President, Strategic Policy & Performance

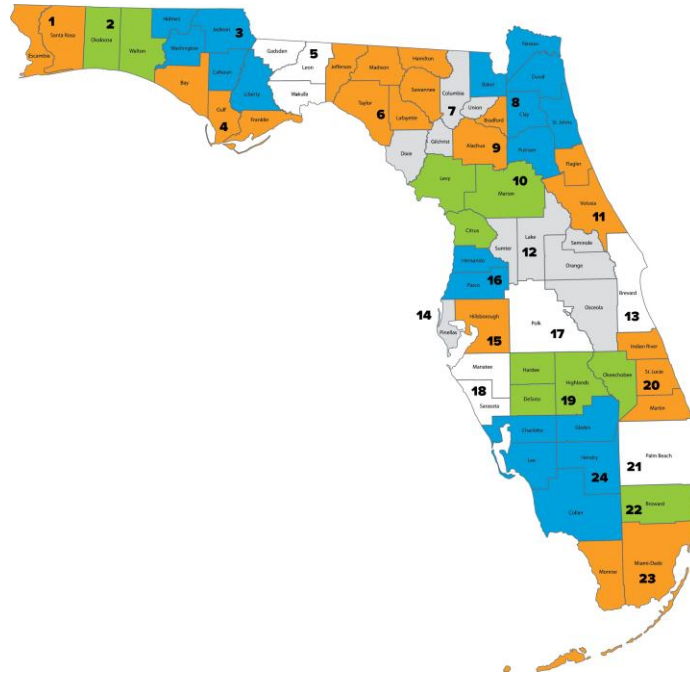
- Opportunities
 - Map and analyze critical data
 - Benchmark and track performance
 - Develop and deploy effective strategies
 - Enhance services to Florida businesses and job seekers
- Forward Looking
 - Develop long-term sustainable model that's fully aligned with Florida priorities and Workforce Innovation and Opportunity Act

Looking Ahead to 2018-2019

Michelle Dennard



Building Network Resiliency



Andrew Collins

Chief Operating and Financial Officer

- Workforce Innovation and Opportunity Act:
 - Increases access to education, training and employment, especially for those with barriers to employment
 - Aligns workforce investment, education and economic development
 - Improves quality and labor market relevance of aligned efforts
 - Promotes improvements in the structure and delivery of services
 - Increases prosperity of workers and employers
 - Reduces welfare dependency, increases economic self-sufficiency, meets employer needs, and enhances productivity and competitiveness

Mary Lazor

Vice President, Strategic Policy & Performance

- Florida's WIOA Strategies
 - Establishing career pathways
 - Enhancing alignment with Florida's workforce network partners
 - Providing quality services to individuals with disabilities
 - Focusing on the business customer
 - Implementing sector strategies
 - Enhancing performance measurement

- Low number of apprentices
 - 2017: 11,498 apprentices; 545 pre-apprentices
 - Nearly 85 percent in traditional construction trades
 - Little market penetration into other sectors (e.g. IT, Advanced Manufacturing, Healthcare, etc.)
 - Earn & Learn model

Andra Cornelius, CEcD

Sr. Vice President, Business and Workforce Development

USDOL State Apprenticeship Expansion Grant – October 2016

- \$1.8 million
- Focus: Aligning CareerSource Florida, DEO, DOE and State Apprenticeship Agencies; modernize outreach; expand into other sectors
- Four workgroups: Governance/Policy, Business Outreach, Population Outreach, Data Sharing
- \$500,000 set-aside for local boards to establish/expand programs
 - 21 applications received; \$2.1 million across 18 local boards
- Early successes: Treasure Coast Manufacturing Association; Harford Insurance; PGT industries
- Presidential Task Force on Apprenticeship Expansion – recommendations expected June 2018

What's Next

- Apprenticeship FLA Summit – June 2018, Miami
- USDOL Grant Continuation Funding Award
 - \$1.8 million – March 2018
- Apprenticeship Training Modules under development for local board business team members
- Expansion into other key sectors

- Continuing the conversation
- Modernizing the workforce system

Michelle Dennard

President and CEO

- Goal: Improve knowledge/skills aligned with Workforce Innovation and Opportunity Act and Wagner-Peyser performance
- Includes best practices and continuous improvement
- Blended high-level approach: webinars, on-site, digital tools

Mary Lazor

Vice President, Strategic Policy & Performance

- Variety of topics
 - Workforce strategies for managers/planners
 - Data management, analysis, reports
 - Application to sector strategies, business services, apprenticeships

Local Workforce Development Board Perspectives

Kim Bodine
President, FWDA



Setting Priorities

Karen Moore

Founder and CEO, Moore



Open Discussion and Public Comment



Chairman's Closing Remarks

Kevin Doyle

