

INVITATION TO NEGOTIATE

Benefits Private Exchange

<http://careersourceflorida.com/funding-opportunities/>

Questions and Answers (Q & A)

September 2014

Q1: Can you please tell me the number of employees that CareerSource Florida (CSF) would be targeting through a private exchange? Would the target be all the employees of the nearly 100 full-service career centers?

A1: *The employee Benefits Private Exchange will be available to the CareerSource Florida Network. The CSF statewide organization and the 24 regional workforce boards, including the nearly 100 full-service career centers are eligible to participate. The potential employee count could range from 0 to over 1,000 employees based on each CSF organization's election to enroll in the Exchange.*

Q2: Will the executed contract provide for an exclusive brokerage relationship during the contract period?

A2: *Yes. Through this ITN, CareerSource Florida will identify, select, and establish a contract with one licensed insurance firm to provide collaborative statewide employee health and wellness benefits utilizing a benefits private exchange that will be available for the CareerSource Florida Network.*

Q3: Are commercial insurance coverages including, but not limited to, Workers Compensation, Employment Practices Liability, Directors' & Officers' Liability, and General Liability Insurance integrated within this ITN?

A3: *No. The ITN for an employee Benefits Private Exchange does not include commercial insurance coverages. This ITN is limited to statewide employee health and wellness benefits for the CareerSource Florida Network.*

Q4: Does each Regional Workforce Board have the option to voluntarily participate in the employee Benefits Private Exchange?

A4: *Yes. The CareerSource Florida Network, including the CSF statewide organization and the 24 regional workforce boards, including the nearly 100 full-service career centers may voluntarily participate in the Benefits Private Exchange.*

Q5: Is there an estimated number of employees *and/or* regional locations projected to elect the Benefits Private Exchange?

A5: *The potential employee count could range from 0 to over 1,000 employees based on each CareerSource Florida organization's voluntary election to enroll in the Exchange.*

Q6: Does the ITN request for “Commission and/or Fee Structure” refer to the commission and/or fees, proposed by each responding firm, for implementation of a Benefits Private Exchange?

A6: *Yes. CareerSource Florida is requesting disclosure of the proposed and potential Commission and/or Fee Structure for implementation of a statewide employee Benefits Private Exchange.*

Q7: Has CareerSource Florida identified an anticipated launch date for the Benefits Private Exchange?

A7: *No. CareerSource Florida, in collaboration with the participating Regional Workforce Boards, will consult with the selected firm to establish a launch date.*

Q8: Work product is being requested in the invitation. Does the work product need to pertain specifically to the responding firm’s Private Exchange? Or will CareerSource Florida accept other general work products that provided to clients, such as Employee Benefit Guides, Communication materials, videos, etc.?

A8: *No. Work product is not limited to the responding firm’s Private Exchange. Acceptable work product may include, but is not restricted to, Employee Benefit Campaign and communication materials, marketing collateral, examples of benefit analyses, etc.*